

Message Text

LIMITED OFFICIAL USE

PAGE 01 STATE 242099

12
ORIGIN NEA-10

INFO OCT-01 ISO-00 EB-07 COME-00 MC-02 DODE-00 PM-04

CIAE-00 INR-07 NSAE-00 L-03 TRSE-00 /034 R

DRAFTED BY NEA/PAB:MGJONES/NH
APPROVED BY NEA/PAB:PDCONSTABLE
EB/ITP/EWT:OSANDERSON (DRAFT)
USDOC/BEWT/OEA/CGD:JLMARTIN (DRAFT)
PM/MC:WBROBINSON (DRAFT)
;OD/ISA:RKUBAL (DRAFT)

----- 069095

R 101650Z OCT 75
FM SECSTATE WASHDC
TO AMEMBASSY ISLAMABAD
INFO AMEMBASSY BEIRUT
AMCONSUL KARACHI
AMCONSUL LAHORE

LIMITED OFFICIAL USE STATE 242099

E.O. 11652: N/A

TAGS: BEXP, MASS, PK

SUBJECT: CESSNA/HUGHES MANUFACTURING PROPOSAL

REF: STATE 228131

1. PHILLIP WOODRUFF, CESSNA AREA MANAGER, AFRICA AND MIDDLE EAST, CALLED ON GORDON JONES, NEA/PAB, OCTOBER 8 TO DISCUSS CO-PRODUCTION VENTURE (REFTEL). WOODRUFF SPECIFICALLY INQUIRED RE POSSIBILITY OF EXPORT OF T-41D TO PRC; CESSNA HAD HEDGED QUESTION IN DOCUMENT WITH ZAMINOS SIGNED SEPT 20, BUT IRSHAD ULLAH KHAN WAS NOW PRESSING FOR DEFINITIVE ANSWER. WE RESPONDED THAT THIS WAS EXPORT CONTROL QUESTION WHICH SHOULD BE DISCUSSED WITH DEPARTMENT OF COMMERCE, AND WOODRUFF AGREED TO DO SO.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 STATE 242099

2. JONES TOOK OPPORTUNITY OF WOODRUFF VISIT TO MENTION AGAIN OUR UNCERTAINTY AS TO WHY GOP IS APPARENTLY INTERESTED IN VENTURE TO PRODUCE SUCH AN UNSOPHISTICATED AIRCRAFT. IN THIS REGARD, JONES RAISED THE POSSIBILITY THAT IRSHAD ULLAH KHAN HAD PROMISED THE GOP MORE THAN HE COULD DELIVER (E.G., EVENTUAL MANUFACTURE OF CESSNA TWIN-JET T-37--SEE STATE 219672). WE NOTED THAT IT WAS NOT RPT NOT USG RESPONSIBILITY TO WARN GOP THAT T-37 OR OTHER ADVANCED

AIRCRAFT WOULD REQUIRE SPECIAL MUNITIONS-CONTROL AND DOD PROPRIETARY APPROVALS WHICH APPEAR UNLIKELY AT THIS TIME. HOWEVER, IN ITS OWN INTEREST, CESSNA SHOULD BE CERTAIN THAT NO MISUNDERSTANDING EXISTS WITHIN GOP ON FOLLOW-ON PRODUCTION. FAILURE TO DO SO COULD MEAN BREAKDOWN OF ANY EVENTUAL AGREEMENT WITH GOP. WOODRUFF APPEARED TO UNDERSTAND THIS SUGGESTION AND SAID HE WOULD SEE WHAT COULD BE DONE.

3. DECONTROL OCT 10, 1976. KISSINGER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY PROCUREMENT, MILITARY ASSISTANCE, HELICOPTERS, AIRCRAFT SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 10 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MartinML
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE242099
Document Source: CORE
Document Unique ID: 00
Drafter: MGJONES/NH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750354-0480
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751065/aaaacfnv.tel
Line Count: 80
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN NEA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 STATE 228131
Review Action: RELEASED, APPROVED
Review Authority: MartinML
Review Comment: n/a
Review Content Flags:
Review Date: 01 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 MAY 2003 by GarlanWA>; RELEASED <01 MAY 2003 by GarlanWA>; APPROVED <03 DEC 2003 by MartinML>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CESSNA/HUGHES MANUFACTURING PROPOSAL
TAGS: BEXP, MASS, PK, US
To: ISLAMABAD
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006